

Radical Unlock: Your organisation can do better

Leveraging hidden potential for growth in the world of perpetual change

10 years – 500 projects

With over 500 projects across Europe, Asia and the Middle East, British management specialists AVDO help clients unlock the hidden potential of their organisations, become more efficient, cohesive teams, increase the quality of their output, develop optimal business processes, find new markets, and ride the wave of perpetual change.



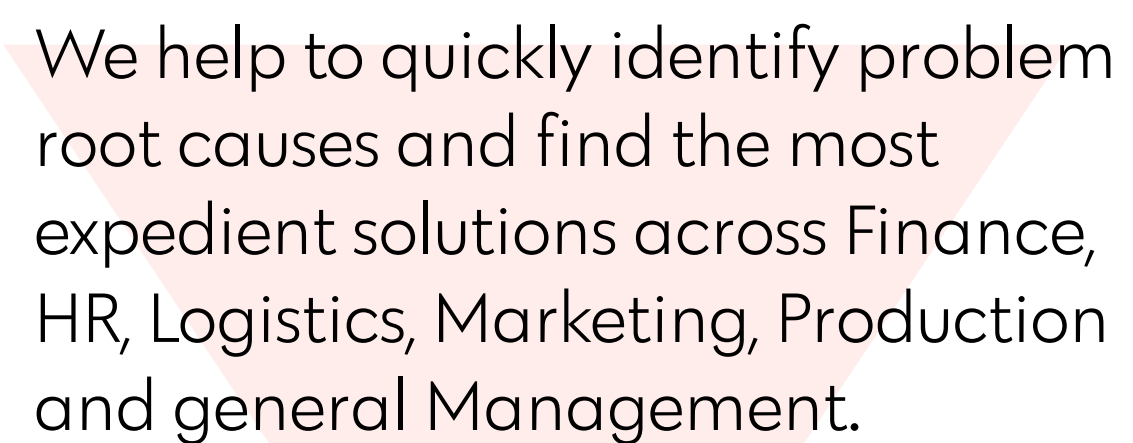
A different way of working

AVDO's approach is not to produce strategic recommendations, but to support clients in developing solutions themselves, expanding their professional toolkit.

The new competences increase client team's efficiency, resulting in better managed, stronger and more valuable organisations.

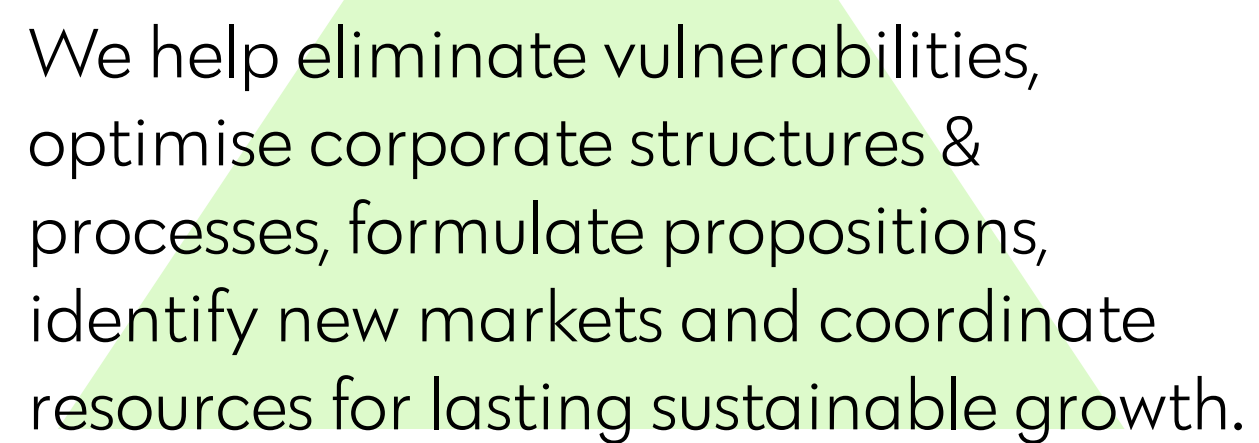
Deep involvement in strategy development reduces institutional resistance. AVDO projects bring exceptionally high ROI, because the strategies and processes produced with us are understood, embraced and adopted by client employees.

Crisis



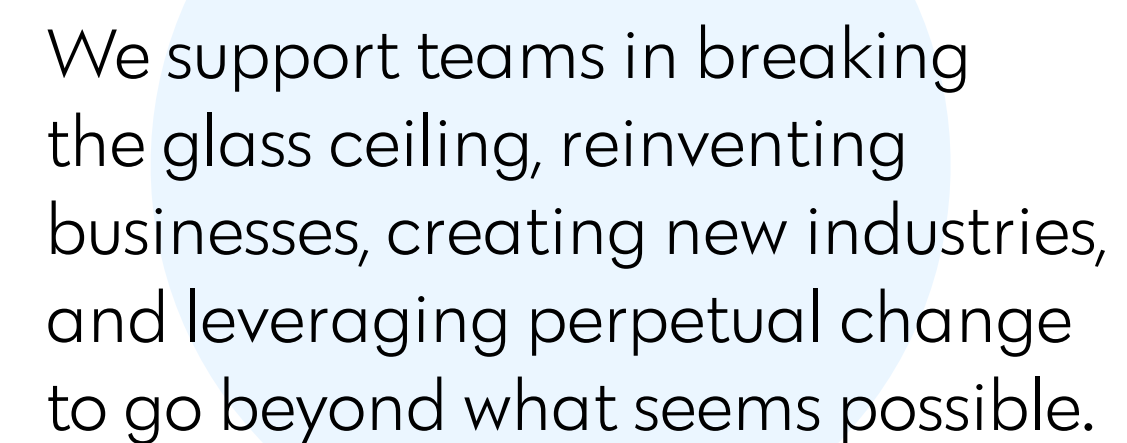
We help to quickly identify problem root causes and find the most expedient solutions across Finance, HR, Logistics, Marketing, Production and general Management.

Growth



We help eliminate vulnerabilities, optimise corporate structures & processes, formulate propositions, identify new markets and coordinate resources for lasting sustainable growth.

Change



We support teams in breaking the glass ceiling, reinventing businesses, creating new industries, and leveraging perpetual change to go beyond what seems possible.

International experts with extensive executive experience

Our consultants have at least 15 years of executive experience gathered at leading companies across markets & industries.

Working with AVDO, you tap into a wide international network with rich insights across a range of markets and subjects.

If a project requires narrow expertise or a global perspective, we can quickly find both within our wider team.

Our unique benefits in brief:

- Deep engagement of the client's team, resulting in high ROI
- Making the absolute most of the resources at hand, no holds barred
- Increase in client team's managerial maturity, leading to higher company valuation
- Hands-on implementation support – for as long as required
- Radical increase in organisational agility, leading to efficiency, growth and resilience to uncertainty and unexpected change

Our services

Strategy

- Organisation Design
- Business & Functional Planning
- Strategic Resource Direction
- Financial Strategy
- Operational Strategy
- Strategic Marketing
- HR Strategy
- Digital Strategy

Operations

- Lean Manufacturing
- Supply Chain Procurement
- Category Management
- Pricing
- Product Development
- Operational Marketing & Sales
- Talent Management
- Onboarding, training, development

Change

- Market & consumer intelligence
- Change Management Team
- Structural Transformation
- Operational Transformation
- Marketing & Sales Transformation
- Financial Transformation
- HR Transformation
- Digital Transformation
- Executive education

Our experience

Our specialists have supported industrial transformations, national infrastructure build-outs and new market creation, as well as a number of traditional leaders, looking for the next leap



Bank Hapoalim – Private banking

Market intelligence

Expansion strategy

Product development

Ongoing team support



Burger King – Fast food

Operational diagnostic

Process optimisation

Check list methodology implementation

New way of working adoption across teams & layers

Ongoing support



An architectural rendering of a modern skyscraper complex at dusk. The central tower is the tallest, with a distinctive white facade and a red vertical stripe. It is surrounded by several shorter, glass-clad towers. The buildings are illuminated from within, and the sky is a deep blue with some clouds and birds in flight. In the foreground, there is a landscaped area with trees, a fountain, and a road with light trails from cars.

Murad Buildings – Premium development

Operational & cross-functional diagnostic

Functional & corporate strategies

Operational structure & processes

Implementation & ongoing support



DeLonghi – Home appliances

- Marketing strategy
- Product matrix
- Distribution channels
- Regional development

ems.

T-Systems.

T-systems – Telecommunications

Process optimisation

Implementation

Ongoing support

AVDO



VEON



NOKIAN
TYRES



WAITROSE
& PARTNERS



PANDORA



T Systems



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